

ONE OCEAN



Leigh Harris

Group Sales Manager
One Ocean Resort and Spa

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ASA – 2023 Winter Meeting

		DATES		
ROOMS	RATE + RESORT FEE	Sun	Mon	Total
		1/22/23 1/29/23	1/23/23 1/30/23	
Deluxe Ocean View	\$219 + \$15.00 resort fee	25	25	50

- ❖ The rate quoted above will be valid 3 days post your contracted dates, based upon availability. The attrition will be set at 80%, meaning the group needs to consume 80% (**40 total room nights**) of the total cumulative room nights to avoid paying for an unused room. Any pre/post stays also count toward attrition.
- ❖ Proposed guest rooms, meeting space and concessions are subject to change based on demand. Proposed guest rooms and meeting spaces are not on hold.
 - ❖ Current offer expires on **September 29, 2022**.





Superior oceanfront king balcony guest room



Deluxe ocean view double guest room



Oceanfront king balcony suite

❖ **193 Ocean view guest rooms featuring 3 exquisite oceanfront suites**

- ❖ 86 Deluxe king ocean view rooms
- ❖ 68 Deluxe Ocean view double guest rooms
- ❖ 11 Superior Oceanfront double balcony rooms
- ❖ 14 Superior Oceanfront king balcony rooms
- ❖ 11 Superior Oceanfront corner king balcony rooms
- ❖ 3 Oceanfront king balcony suites



Oceanfront Spa

Special Concessions

- (2) Superior Oceanfront Balcony Upgrades at group rate.
- (2) Intuitive VIP Welcome Amenities
- Discounted Resort Fee to \$15 from \$38.
- Discounted Valet Parking to \$15 from \$30
- 1/40 - cumulative
- 80% Attrition - cumulative
- Group rate available (3) days pre/post contracted dates, based on availability
- Meeting Room Rental waived when \$5,000 Food and Beverage Minimum is met.
- 15% Discount on AV, excluding labor & decor
- 15% Discount on Spa Services (Monday – Thursday only)
- Complimentary Beach Cruisers (bikes), based on availability.
- Complimentary Beach Chairs, based on availability.
- WiFi on property included in discounted Resort Fee
- Bottled waters in guestrooms replenished upon request – price already included in resort fee.

*Proposed guest rooms, meeting space and concessions are subject to change based on demand. Proposed guest rooms and meeting spaces are not on hold. Current offer expires on **September 29, 2022**.



meetings and events

Whether it's the sound of the surf crashing along the shore or the breathtaking sunsets that command your attention at day's end, business meetings and special events feel a lot less like work at One Ocean.

ASA – 2023 Winter Meeting

Date	Time	Function	Room	Setup	AGR	Rental
Sun, 01/22/23	8:00 AM - 11:59 PM	Office	The Board Room	Conference/Boardroom	6	*Room Rental waived when \$5,000 Food and Beverage Minimum is met.
	11:30 AM - 12:30 PM	Lunch	Azurea Patio	Round Tables of 8	25	
	5:00 PM - 9:00 PM	Reception + Dinner	Verandina	Reception	25	
Mon, 01/23/23	7:30 AM - 8:30 AM	Breakfast	Pristina	Existing Setup	25	
	8:30 AM - 4:00 PM	Meeting - Crescent Rds	Pristina	Round Tables of 6	25	
	12:15 PM - 1:30 PM	Lunch	Azurea Patio	Round Tables of 8	25	
	5:00 PM - 6:00 PM	Reception	Azurea Patio	Reception	25	
Tue, 01/24/23	7:30 AM - 8:30 AM	Breakfast	Pristina	Existing Setup	25	
	8:30 AM - 11:30 AM	Meeting	Pristina	Round Tables of 6	25	

Banquet F&B Minimum \$5,000

Average Banquet Meal Costs

Breakfast \$35.00++

Lunch \$45.00++

AM or PM Break \$14.00++

Dinner \$83.00++

[Current banquet menus are available online here](#)

Service charge is 26% + 7.5% food and beverage tax

ONE OCEAN

REMINGTON



Meeting Space

MEETING ROOM	DIMENSIONS (W X L X H)	SQ FOOTAGE	RECEPTION	BANQUET	THEATER	CLASSROOM	CONFERENCE	U-SHAPE
ATLANTICA BALLROOM	40X95X11	3800	400	300	500	294	88	84
ATLANTICA A	40X30X11	1200	100	90	153	84	40	44
ATLANTICA B	40X30X11	1200	100	90	153	84	40	44
ATLANTICA C	40X35X11	1400	100	90	190	105	40	44
ATLANTICA A & B	40X60X11	2400	250	200	323	168	56	64
ATLANTICA B & C	40X65X11	2600	250	200	360	189	56	64
PALMARA	14X23X10	322	20	20	42	24	18	15
CARETTA	14X22X10	308	20	20	35	21	18	15
SERENOA	14X26X10	364	20	20	42	24	18	15
PRISTINA	36X43X8	1550	120	110	180	96	40	40
SOLARIA	30X57X11	1696	170	100	165	100	40	50
SOLARIA A	30X28X11	841	60	50	55	48	28	24
SOLARIA B	30X29X11	859	60	50	55	48	28	24
VERANDINA	43X38X12	1635	170	150	175	-	-	-
BOARD ROOM	12X21X9	252	N/A	N/A	N/A	N/A	12	N/A
CONFERENCE ROOM	19x24x10	456	30	30	45	33	20	20



Verandina Oceanfront Patio



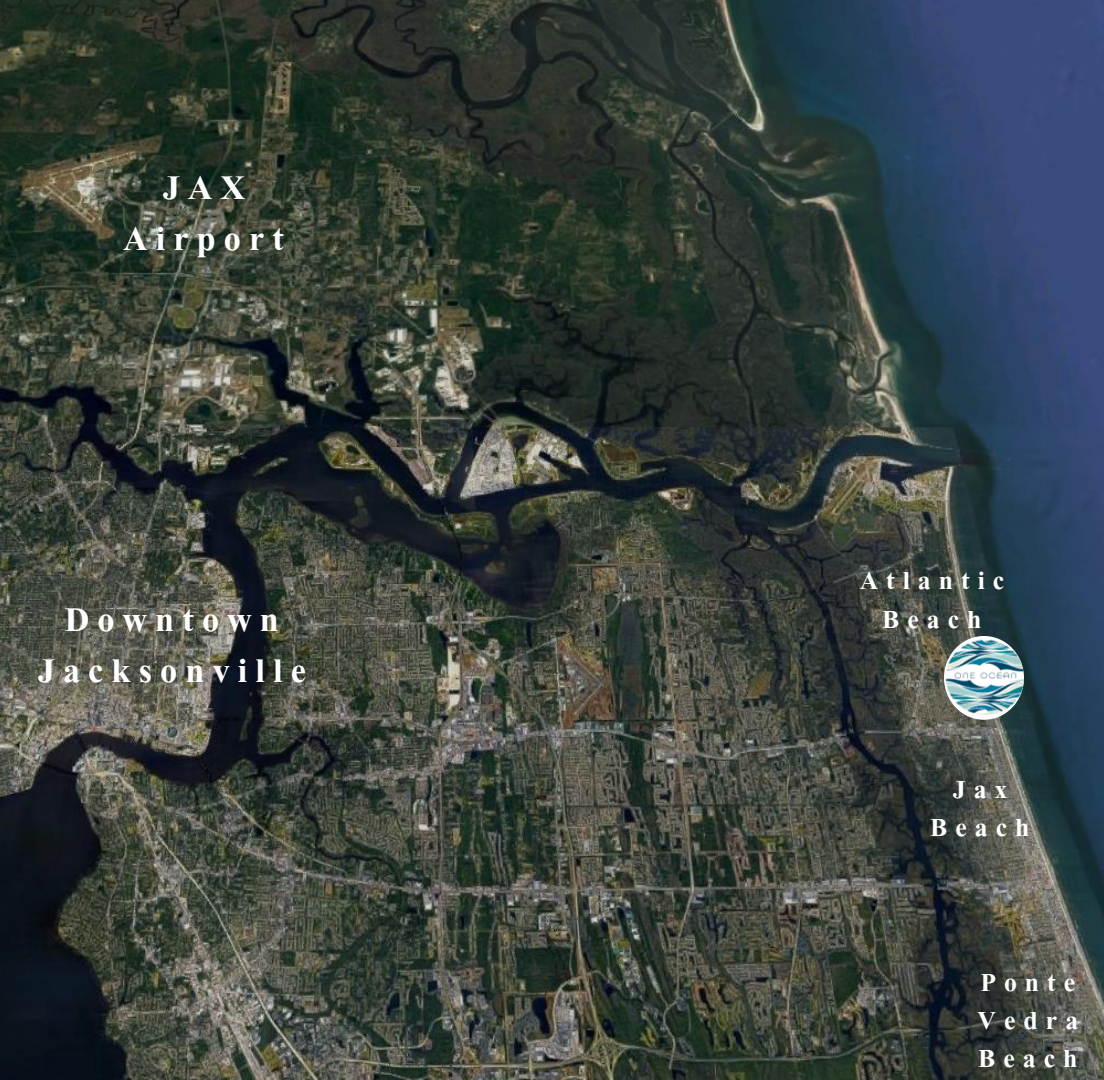
Azurea Lounge

Unique Daily Amenities

At One Ocean, we offer distinctive amenities and services to ensure every guest is treated like a VIP. All listed amenities are included in the daily Resort Services Fee of \$38.00 per night plus 7% sales tax:

- Complimentary Wi-Fi in all meeting space and hotel lobby (\$19.95+ per day savings)
- Complimentary Wi-Fi in guest rooms (\$9.95+ per day savings)
- In-Room One Ocean Bottled Waters (\$12.00 per day savings)
- Complimentary Morning Lobby Coffee and Tea Service in Lounge (\$5.00/day savings)
- Two beach chairs per day (\$45.00 per day savings)
- Rental of two bicycles for two hours per day (\$30.00 per day savings)
- 15% off Spa Services, Monday - Thursday
- In-Room Keurig Coffee (\$4.00 per day savings)
- In-Room Spa Robes
- In-Room Safe
- Fruit Infused Water Station at Lobby and Pool Bar
- Molton Brown Bath Amenities
- 24-Hour Fitness Center (\$10.00 per day savings)
- Complimentary access to (2) Peloton Bicycles including class subscription streaming

**Total value of daily amenities:
\$140.00+ per day**



JAX
Airport

Downtown
Jacksonville

Atlantic
Beach



Jax
Beach

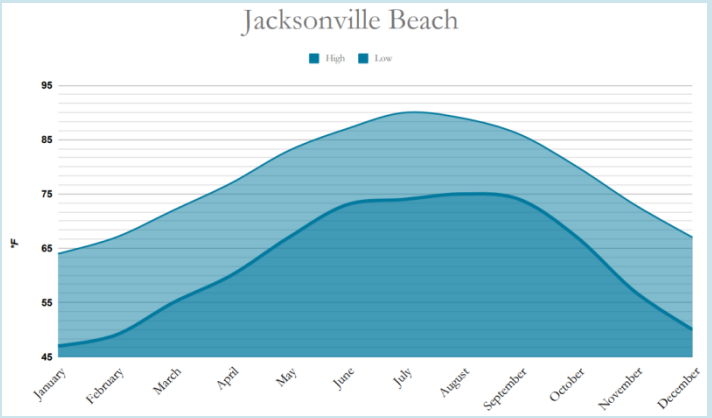
Ponte
Vedra
Beach

You May Never Want to Leave

... and that's OK with us! One Ocean Resort and Spa is located in Atlantic Beach, just steps from A1A Coastal Highway. We are 1 mile north of Jacksonville Beach and 15 miles directly east of downtown Jacksonville, where big city merges into a laid back surfer town.

- 30 miles / 35 minutes from Jacksonville International Airport (JAX)
- 13.5% guest room tax
- 7.5% F&B sales tax
- 26% service charge

Whether its December or June, its always beach season here.





resort amenities

its time to mix business and pleasure



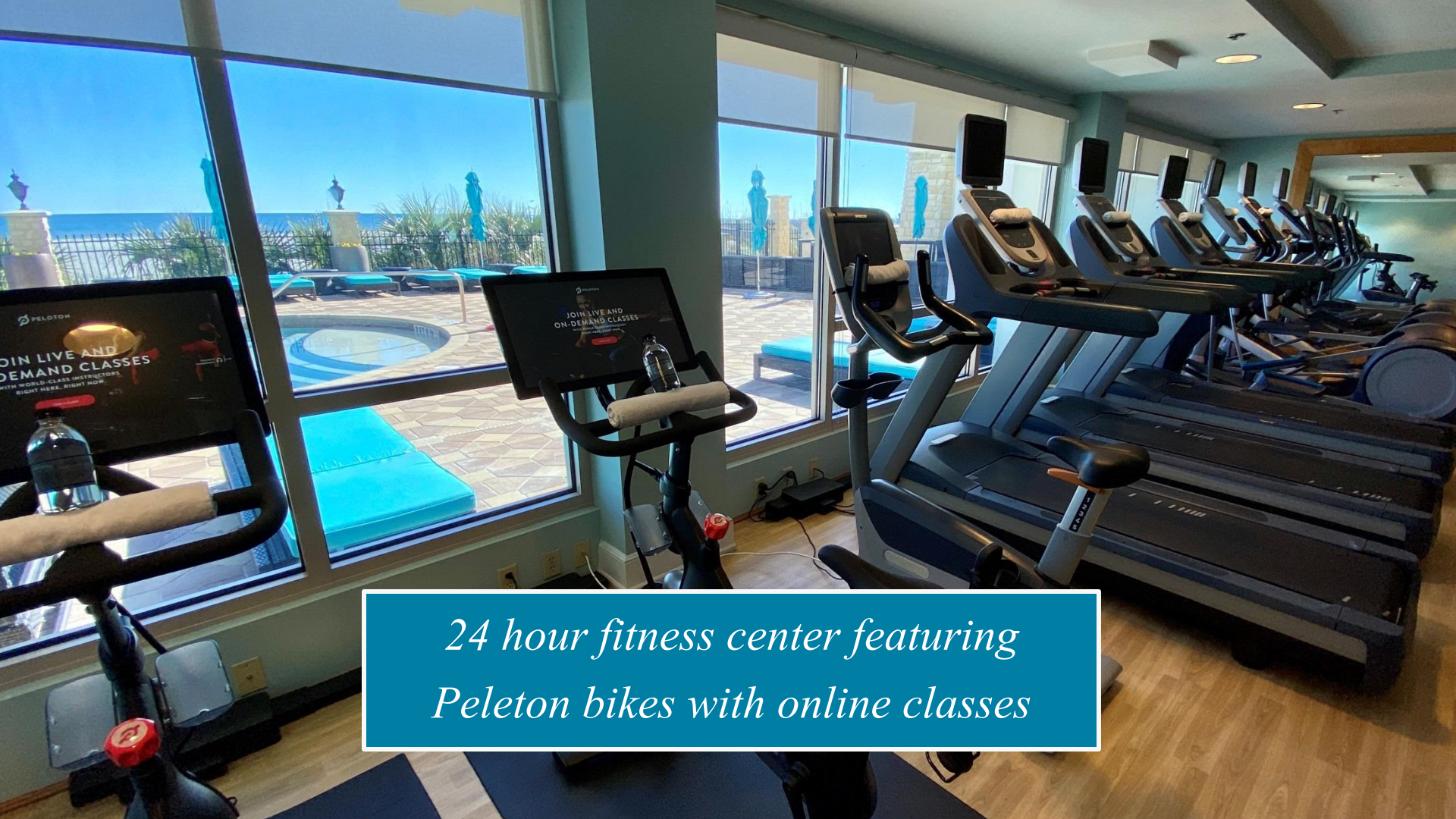
oceanfront resort pool and bar



beach chairs and umbrellas



oceanfront spa



*24 hour fitness center featuring
Peloton bikes with online classes*



Azurea

The award-winning signature restaurant of One Ocean Resort & Spa has established its own food and wine personality. Located on the beach, Azurea remains true to its local surroundings, creating a culture of passion and maintaining a standard of excellence. Showcasing the area's fresh cuisine with an eclectic tribute to the flavors of Europe, the Caribbean and the Americas, Azurea's menu changes with each season.



Azurea Patio Firepit










Fountain Bar



explore atlantic beach

One Ocean Resort and Spa is located within the heart of [Beaches Town Center](#), offering a laid back Florida beach town to discover. Enjoy 20 local restaurants, lively bars, boutique shops and colorful locals all within a few blocks of our front door.



NAME	LOCATION	RANK	SCORE
 JW Marriott Miami Turnberry Resort & Spa	Miami, Florida, United States	#1	98.05
 Acqualina Resort & Spa on the Beach	Sunny Isles Beach, Florida, United States	#2	97.05
 The Gasparilla Inn & Club	Boca Grande, Florida, United States	#3	97
 Pink Shell Beach Resort & Marina	Fort Myers, Florida, United States	#4	96.99
 Hammock Beach Resort	Palm Coast, Florida, United States	#5	96.88
 One Ocean Resort & Spa	Atlantic Beach, Florida, United States	#6	96.61
 Four Seasons Resort Palm Beach	Palm Beach, Florida, United States	#7	96.19

Awards and Recognition

2020

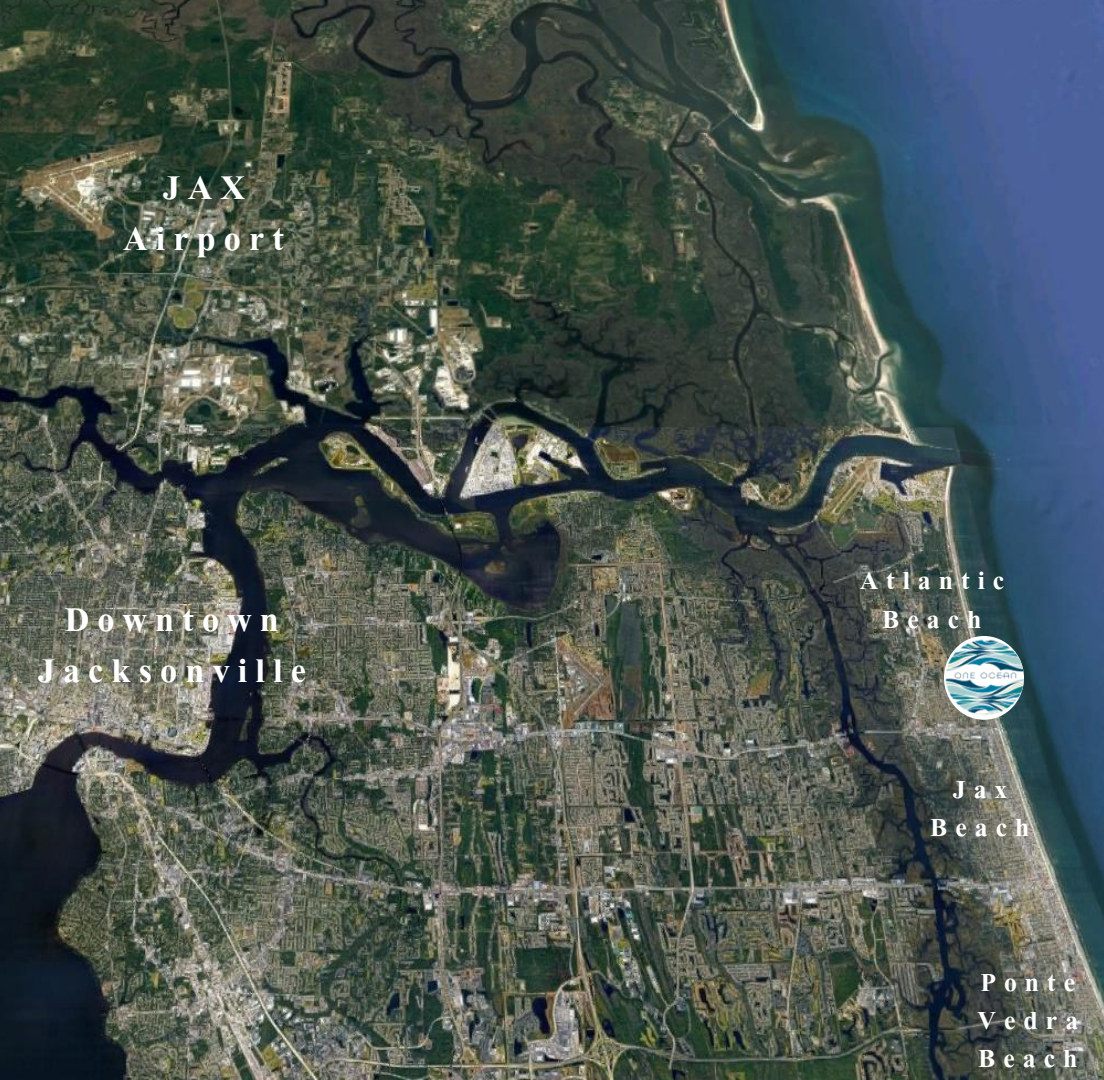
- U.S. News & World Report, Best Jacksonville Resorts, No. 2
- U.S. News & World Report, Best Florida Resorts, No. 18
- U.S. News & World Report, Best Resorts in the USA, No. 112
- Jacksonville Magazine – 50 Top Restaurants: Azurea at One Ocean

2019

- Condé Nast Traveler's Top Resorts in Florida, No. 6
- U.S. News & World Report, Best Jacksonville Resorts, No. 2
- U.S. News & World Report, Best Florida Hotels, No. 26
- VOID Magazine - #1 in the 904, Best Resort in Jacksonville
- AAA Four Diamond Resort
- Jacksonville Magazine - Top 50 Restaurants: Azurea at One Ocean
- Florida Trend Golden Spoon Award: Azurea
- AAA Four Diamond Restaurant: Azurea
- Jacksonville Magazine: Best of Spas

2018

- Condé Nast Traveler, "Top Florida Resorts" No. 4
- U.S. News & World Report, Best Jacksonville Resorts No. 2
- U.S. News & World Report, Best Florida Hotels No. 42
- VOID Magazine, #1 in the 904, Best Resort in Jacksonville
- AAA Four Diamond Resort
- Jacksonville Magazine - Top 50 Restaurants: Azurea at One Ocean
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EVENT TECHNOLOGY SERVICES

PRESENTATION PACKAGES

Projector Support Package \$200
For client owned projector

6'-8' Screen with dress skirt appropriately sized to room
Projection cart/stand
Basic technical support
All cabling included

LCD Projector Package \$575

HD LCD Projector (5,000 lumens)
6'-8' Screen with dress skirt appropriately sized to room
Projection cart/stand
All cabling included

Ballroom Projector Package - 6x10 \$1,000

HD LCD Projector (5,000 lumens)
6'x10' Professionally dressed fast fold screen
Projection cart/stand
All cabling included

LED Monitor Package \$500

65" LCD video/data monitor
Rolling stand
All cabling included

AUDIO PACKAGES

Single Speaker Sound Package \$200

12" speaker with stand
Wired microphone
6 channel audio mixer
All cabling included

Dual Speaker Sound Package \$325

(2) 12" speaker with stand
Wired microphone
6 channel audio mixer
All cabling included

Ballroom Sound Package \$450

(2) Tower speakers with subwoofer
Wired microphone
6 channel audio mixer
Computer audio interface
All cabling included

AUDIO COMPONENTS

Wired Microphone \$65
Wireless Microphone \$160
6 Channel Audio Mixer \$75
16 Channel Digital Mixer \$165
Computer Audio Interface \$50
Tower Speaker with Subwoofer \$150
12" Speaker with Stand \$115

LIGHTING COMPONENTS

LED Up Light \$50
LED Leko \$90
Source Four Par \$50
Source Four Leko \$50

LABOR

Setup labor and operator labor are provided at the following hourly rates:

Setup/Strike \$80/hr
Event Operation \$90/hr

A 4-hour minimum applies for all labor calls

VIDEO & DATA COMPONENTS

75" Installed Meeting Room Monitor \$400
(Week Rate) \$975
5K Lumens LCD Projector \$500
6'x10' Fast Fold Screen \$425
HD Digital Production Switcher \$450
Macbook Pro Laptop Computer \$250
PC Pro Laptop Computer \$150

PRESENTATION ACCESSORIES

Flipchart Easel with Self-Adhesive Pad & Markers \$75
Computer Presentation Remote \$50
Extension Cord with Power Strip \$25
Polycom Conference Phone \$165
Black Pipe & Drape (per foot) \$20
White Pipe & Drape (per foot) \$20

This is a partial listing of our inventory and services. Please call for details about any additional or specialized needs.

Carlos Roman | Director of Event Technology | 904-440-6824
CRoman@INSPIRESolutions.com

A Service Charge will be added to all equipment rentals, plus applicable sales tax.

ONE OCEAN RESORT

WWW.INSPIRESOLUTIONS.COM