

American Beekeeping Conference 2023

Proposal from Hyatt Regency Jacksonville Riverfront
225 Coastline Drive, Jacksonville, Florida, 32202, USA

Proposal Details

RFP Name American Beekeeping Conference 2023

RFP Code GMNJ5FDPWCM

Event Name American Beekeeping Conference 2023

Response Date Mon, 22-Mar-2021 3:29 PM

Proposal Status Submitted Proposal

Supplier Name Hyatt Regency Jacksonville Riverfront

Supplier Type Hotel

Chain Hyatt Hotels

Metro Area FL - Jacksonville

Brand Hyatt Regency

Commission? Yes - 7.00% on guest rooms

Proposal Introduction Hi Alexandra,

Hyatt Regency Jacksonville Riverfront is honored to be considered for the American Beekeeping Conference in 2023! Our associates are committed to providing authentic hospitality and an unrivaled guest experience.

Based on the specifications provided, we are confident that we can provide the level of service and facilities needed to ensure your conference is most successful.

Hyatt Regency Jacksonville Riverfront, located in the heart of bustling downtown Jacksonville, along the north bank river walk of the St. Johns River and is 14.3 miles from Jacksonville International Airport (JAX).

The hotel features 951 spacious guestrooms, including 21 suites. All accommodations feature the Hyatt Grand Bed, iHome stations, and flat screen televisions – many with majestic water views.

A key feature is the amount of function space on property - 116,000 flexible square feet anchored by the city's largest ballroom, 28,000 square feet in size. Thirty individual meeting rooms are also available, three of which along with four hospitality suites offer outdoor event terraces overlooking the St. Johns River.

We hope to partner with you to make this event a great success for you and all of your attendees.

Date Type	Event Dates	Check-In Date	Availability	Rates (USD)
Preferred	Sat, 31-Dec-2022 to Mon, 09-Jan-2023	Thu, 29-Dec-2022	1st Option - Not Holding Space	99.00

Additional Information Hyatt Regency Jacksonville Riverfront is the perfect downtown location with beautiful riverfront views and so much to do within walking distance! We are prepared to take excellent care of your attendees!

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Concessions or Contractual Requirements	<ul style="list-style-type: none">• Discounted chairs, tables, lecterns, linens, tabletops/exhibits, risers, easels• No fees for using outside audio-visual company except for house sound and power that go through Encore• Complimentary dock master fees• Complimentary high-speed Internet for all attendees in guest rooms• 5 wired internet connections in the staff office (at no cost)• 1/40 room occupied offered on a complimentary basis• 6 discounted staff rooms per night @69• 1 Complimentary Presidential Suite per night, over and above the 1/40 comp, only over peak nights• 1 Complimentary Vice-Presidential Suite per night, over and above the 1/40 comp, only over peak nights• 6 courtesy upgrades to Studio King Suites per night over the peak nights, over and above the 1/40 comp• 10% off 2023 Food and Beverage including custom menus (discounts to apply for partners/vendors as well)• All pre-packaged items (example: chips, granola bars, soft drinks etc.) to be charged based on consumption• 10% off 2023 AV pricing (discounts will apply for partners/vendors as well)• 15% off published electrical fees• Complimentary meeting room rental• 5 Complimentary room nights for planning visits• Discounted self-parking of \$15.00• Complimentary parking for up to 10 semi/tractor trailer trucks• No resort fees or hotel fees added to group rate
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Key Contact Information

Contact Name	Lindsey Quintana	Email Address	lindsey.quintana@hyatt.com
Organization	Hyatt Regency Jacksonville	Phone	(904) 588-1234
Title	Sales Manager		
Website	Hyatt Regency Jacksonville		

Additional Information Jacksonville is located in the NE Corner of Florida, and is easily accessible to the entire country. We have great airlift into JAX serviced by all the major carriers including Southwest and JetBlue. We also have easy drive-in accessible via I-10 and I-95 and we are an Amtrak hub city.

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Sleeping Room Availabilities

Sleeping Room Needs Met? Yes

Additional Information A multi-million dollar renovation of all hard and soft goods in our entire guestroom inventory was completed in 2017. Our new room decor features calming hues of ocean blue and sandy beige with state of the art lighting and accessories along with a minimalist furniture design -stunning!

Preferred (Sat, 31-Dec-2022 to Mon, 09-Jan-2023)

Availability 1st Option - Not Holding Space **Check-in Date** Thu, 29-Dec-2022

Do all guest room rates include breakfast? No

Do all guest room rates include tax? No

Applicable Taxes State 7.50%, Other 1.13%, Occupancy 6.00%

Total USD 180,576.00

Day	Any (Run of House)		Single (1 Bed)		Double (2 Beds)		Suite		Staff	
	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)	Qty	Rate (USD)
Sat, 31-Dec-2022	4	99.00								
Sun, 01-Jan-2023	8	99.00								
Mon, 02-Jan-2023	100	99.00								
Tue, 03-Jan-2023	360	99.00								
Wed, 04-Jan-2023	400	99.00								
Thu, 05-Jan-2023	400	99.00								
Fri, 06-Jan-2023	340	99.00								
Sat, 07-Jan-2023	200	99.00								
Sun, 08-Jan-2023	12	99.00								

Confirmed? Yes, room rates are confirmed.

Additional Fees

Occupancy 6.000% on Guest Rooms **Other** 1.130% on Guest Rooms

State 7.500% on Guest Rooms **State** 7.500% on Food

State 7.500% on Rental

Additional Information Room rates are quoted exclusive of applicable state and local taxes- total fees are 14.63%. All guests have complimentary access to our rooftop fitness center, and heated rooftop pool at no additional charge.

Meeting Room Availabilities

Additional Information Hyatt Regency Jacksonville Riverfront boasts ample, beautifully appointed function space accommodations to house the components of any program.

View Space Layout:
<https://jacksonville.regency.hyatt.com/content/dam/PropertyWebsites/regency/jaxrj/Documents/all/Hyatt-Regency-Jacksonville-Floor-Plans-013117.pdf>

View Capacity Charts:
<https://jacksonville.regency.hyatt.com/content/dam/PropertyWebsites/regency/jaxrj/Documents/all/Hyatt-Regency-Jacksonville-Capacity-Chart-013117.pdf>

Start Date Sat, 31-Dec-2022

A/V Needs Our in-house AV Provider is Encore Event Technologies. Encore staff is available on-property to assist with all your AV needs.

American Beekeeping Conference 2023
 Proposal from Hyatt Regency Jacksonville Riverfront
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Estimated Costs

Total F&B Minimum USD \$30,000.00

Applicable Tax 7.5%

Service Charge 25%

Item	Cost Type	Amount	Quantity	Tax(%)	Tax/Service	Note
Average F&B Costs - Break - AM	Per Person	USD \$17.00			+Tax and Service	
Average F&B Costs - Break - Drinks Only	Per Item	USD \$6.00		7.00	+Tax and Service	
Average F&B Costs - Break - PM	Per Person	USD \$17.00			+Tax and Service	
Average F&B Costs - Break - Snacks and Drinks	Per Person	USD \$20.00		7.00	+Tax and Service	
Average F&B Costs - Breakfast - Buffet	Per Person	USD \$37.00			+Tax and Service	
Average F&B Costs - Breakfast - Continental	Per Person	USD \$30.00			+Tax and Service	
Average F&B Costs - Breakfast - Plated	Per Person	USD \$25.00			+Tax and Service	
Average F&B Costs - Dinner - Buffet	Per Person	USD \$83.00			+Tax and Service	
Average F&B Costs - Dinner - Plated	Per Person	USD \$58.00			+Tax and Service	
Average F&B Costs - Gallon Coffee	Per Item	USD \$91.00		7.00	+Tax and Service	
Average F&B Costs - Lunch - Boxed	Per Person	USD \$52.00		7.00	+Tax and Service	
Average F&B Costs - Lunch - Buffet	Per Person	USD \$53.00			+Tax and Service	
Average F&B Costs - Lunch - Plated	Per Person	USD \$39.00			+Tax and Service	
Average F&B Costs - Reception - Beverage	Per Person	USD \$20.00			+Tax and Service	
Average F&B Costs - Reception - Food	Per Person	USD \$46.00			+Tax and Service	
Average F&B Costs - Reception - Heavy Hors D'oeuvres	Per Person	USD \$37.00		7.00	+Tax and Service	
Average F&B Costs - Reception - Light Appetizers	Per Person	USD \$22.00		7.00	+Tax and Service	
Miscellaneous Costs - Facility Fee	N/A					
Miscellaneous Costs - Housekeeping	N/A					

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Miscellaneous Costs - Internet - Guest Room	Complimentary					
Miscellaneous Costs - Parking Fee - Self	Per Day	USD \$20.00			Tax and Service Inclusive	
Miscellaneous Costs - Parking Fee - Valet	Per Person	USD \$25.00			Tax and Service Inclusive	
Miscellaneous Costs - Resort Fee	N/A					
Rental Costs - Breakout - Total	Waived					
Rental Costs - Exhibit Space	Per Item	USD \$50.00		7.50	+Tax and Service	<i>\$50.00 includes hotel setup for table, 2 chairs, waste bin</i>
Rental Costs - General Session	Waived					
Rental Costs - Meeting Rooms - Total	Waived					

Additional Information AV Equipment and Internet pricing above is an estimation only. Final pricing would be customized to your program needs by Encore Event Technologies once your specific AV needs are known. Please allow our in-house AV provider to present a proposal designed to your exact specifications.

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Additional Questions

1. Are rates listed confirmed for meeting dates proposed? (Single choice) (Required)

Yes

2. Is Service Charge taxable? (Single choice) (Required)

Yes - what %: 7.5

3. Are there any renovations over the proposed dates? (Single choice) (Required)

No

4. Please provide the date when each of the following were last renovated and the scope of the renovation (including whether or not it was soft goods or hard goods):

1. Guestrooms

2. Meeting Space

3. Public Space. (Comment) (Required)

•2016

A complete guestroom renovation. It really gives you a Florida feel with shell and blue hues, as well as local art from the many bridges that surround our hotel. They will offer state of the art lighting, electrical access, beautiful furniture, refrigerators and in room safes.

Rooftop fitness center (open 24 hours) pool and hot tub were also updated. This includes new machinery and poolside furniture

•2017

Soft renovation to meeting space to include light scones, air walls, refresh of paint

•2018

The 1st floor renovation was largely throughout 2018, finishing in January 2019. The \$11 million renovation includes ALL new guest service and front desk fixtures, three new restaurant concepts (Shor, Tavern and our 24/7 grab and go Market) new floor, light fixtures, art, the whole ten yards, if you will!

•2019

Added two peloton bikes to the fitness center

5. What attrition percentage can you agree to (no sleeping room revenue, must be room nights)? Please confirm that it is based on cumulative room nights (Comment) (Required)

80% cumulative with supporting day by day pickup from past conferences

6. If there is a resort fee, what does it include? (Comment) (Required)

No resort fee

7. Average cost for a Gallon of Coffee. (Comment) (Required)

95

8. Can group bring in an outside AV company or equipment at no fee including move in/move out fees? (Single choice) (Required)

Yes, comments:: Encore owns exclusive rights to our house sound and power, so charges will apply for those items. The Hotel does not charge anything else for outside AV to come in

American Beekeeping Conference 2023

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9. Closest airport? Distance in miles? Please also indicate the estimated taxi fare from the airport. (Comment) (Required)

Jacksonville International Airport

14.1 miles

20 minutes

Estimated Lyft/Uber = \$25-35

10. Please confirm that meeting room rental, tabletop fees and outdoor venue fees (if applicable) are waived. (Comment) (Required)

\$50.00 for table top fees to include 1 table, 2 chairs and a waste bin

All other meeting room rental is waived

11. Is this a Union hotel? (Single choice) (Required)

No

12. Are other groups currently booked in-house? If so, what is their peak night room block (before/during/after); Is there a citywide convention over our dates? (Comment) (Required)

Before arrival there is a Bowl Game scheduled.

Dates are still TBD, but there is a potential for the game to fall on one of your early shoulder nights

13. Property highlights (# of pools, fitness center, # restaurants, # of spa treatment rooms, on-site golf, etc. – if applicable) (Comment) (Required)

1 outdoor, rooftop pool

1 fitness center with 24/7 access

4 restaurants on property

All renovated within the last five years

14. Are there any promotions that might be applicable to our program? (Single choice) (Required)

No

15. What year was the hotel built? (Comment) (Required)

2001

16. Did you attach floor plans, capacity charts, and Meeting Space Response Form with the meeting space you are proposing? (Single choice) (Required)

Yes

17. Please confirm that you can accommodate all set up and tear down times requested including any 24 hour holds as noted on the meeting space grid. If there are any discrepancies, please highlight them in RED. Meeting room names in this grid are required. (Comment) (Required)

Yes- the only exception is the Kids and Bees program. We have Thursday available in River Terrace 1, but not Friday. Depending

American Beekeeping Conference 2023

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on the set up, we can relocate, or have this outside on our river deck?

Additional Files

File Name	Type	Size	Upload Date
Hyatt Regency Jacksonville Meeting Space 360 Tour	Document Link		Mon, 22-Mar-2021
Capacity Chart.pdf	Portable Document Format (.pdf)	1.25 MB	Mon, 22-Mar-2021
2020 Event Menus.pdf	Portable Document Format (.pdf)	2.2 MB	Mon, 22-Mar-2021
Hyatt Regency Jacksonville Sizzler Video	Document Link		Mon, 22-Mar-2021
2023 - American Beekeeping Conference.xlsx	Excel Spreadsheet (.xlsx)	86 KB	Mon, 22-Mar-2021
Floor Plan.pdf	Portable Document Format (.pdf)	1.6 MB	Mon, 22-Mar-2021