

BOOK OVER OUR NEED DATES IN JACKSONVILLE

AND SAVE ON YOUR MEETING EXPENSES.



### Jax Needs You!

Book a meeting in our **NEED** months and earn up to \$10/actualized room toward your meeting expenses.

- Meeting must be booked in **2023**: June, July, August, December
- Minimum of 200 actualized room nights to qualify.
- Eligibility is based upon original RFPs being sent to Visit Jacksonville by meeting or event planner.
- Peak rooms for a minimum of two-night length of stay.
- Reimbursement based on actualized pick up.
- Incentive dollars are for new business only and do not apply to already negotiated contracts or existing contracts.

### Plus, Additional Concession Options:

- (2) Individual Round Trip Airport Transfers
- Up to (5) VIP Welcome Amenities
- Access to Visit Jacksonville Visitor Passport
- Personalized Name Badge with Lanyard (up to 250)
- Onsite Welcome Table with Visitor Information (Up to 4 hours)
- Amenity Room Drop Service (up to 200 for one night)
- Welcome Signage at or near Hotel/Venue

### Complimentary Services Included:

- Microsites
- Airport Signage
- Attendance Builders & Pre-promotion Support
- Destination Marketing Tools
- Business Service Referrals
- Activities and Entertainment Referrals
- Group Welcome on Social Media
- Social Media Support
- Registration Materials



Visit Jacksonville and the Beaches