



VisitJacksonville.com

100 N. Laura St., Suite 120
Jacksonville, Florida 32202
800.733.2668

January 20, 2023

Kate Curtin
Premier Meetings & Event Management
1100 E. Dallas Road, Suite 310
Grapevine, TX 76051

Dear Kate:

On behalf of Visit Jacksonville, it is my pleasure to offer the following incentives with the decision to bring the Daikin Technologies National Sales Meeting to the Prime F. Osborn III Convention Center and Hyatt Regency Jacksonville Riverfront or Marriott Jacksonville Downtown over the dates of May 12-18, 2024.

- Grant in the amount of **\$7.00** per *Actualized Documented Room Night* up to a **MAXIMUM AWARD** of **\$13,720.00**. Should the number of room nights picked up be lower than **1,960**, the grant reimbursement amount will be **\$7.00** per room based on the number of actualized documented room nights. However, if the actualized number of room nights is less than 200, recipient will not be eligible for grant reimbursement.

Grant funds can only be used as reimbursement toward the following incurred Authorized Event Expenditures:
See page two for details

- *GROUP TRANSPORTATION (FROM HOST HOTEL TO OFF-SITE VENUE OR GROUP AIRPORT TRANSPORTATION WITH MINIMUM OF 50 PASSENGERS)*

Additional concessions/incentives:

- Complimentary Visit Jacksonville convention services

The following outlines the requirements and stipulations to receive the above grants, incentives and services:

- Hotel contract must be signed and received by the hotel(s) on or before March 31, 2023
- Grants, Incentives and Services will not be offered if the event is not held at the Prime F. Osborn III Convention Center and Hyatt Regency Jacksonville Riverfront or Marriott Jacksonville Downtown over the above referenced dates
- Current W-9, total event attendance, copies of **paid** invoices/receipts and total expenses and income for the event are required in order to receive grant reimbursement

Please know by accepting these grant funds, the company name, event name, event dates and host/overflow hotel information will become public record.

****Above incentives valid until March 31, 2023, and are subject to Duval County Tourist Development Council approval ****

Sincerely,

Jeanne Goldschmidt

Jeanne Goldschmidt
Director of Convention Sales

CC: Karen Townsend
National Accounts Manager

The Tourist Development Council grant offered will reimburse your organization towards the following incurred Authorized Event Expenditures upon submission of appropriate documentation, including W-9 and copies of paid invoices.

- **Transportation**
 - Group transportation from the host hotel to an offsite venue
 - Group airport transportation via van, mini-bus or motorcoach
 - Minimum of 50 passengers

Signature Certificate

Reference number: JCNMG-ENCRF-37FTV-HASEJ

Signer

Timestamp

Signature

Jeanne Goldschmidt

Email: jgoldschmidt@visitjacksonville.com

Sent:

20 Jan 2023 14:44:50 UTC

Viewed:

20 Jan 2023 14:46:08 UTC

Signed:

20 Jan 2023 14:47:16 UTC

Jeanne Goldschmidt

Recipient Verification:

✓ Email verified

20 Jan 2023 14:46:08 UTC

IP address: 24.129.39.163

Location: Jacksonville, United States

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20 Jan 2023 14:47:16 UTC

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